



INFORMATION PACK v1.4

CUSTOM-FIT COMPRESSION

ABSTRACT: This Pack is designed to make you feel completely at ease with prescribing CAPE garments. The pack will cover all of the key issues around prescribing CAPE, such as compression physiology, the advantages of custom-fit, 3D scanning, our technology, therapies, pricing and reimbursement, independent research, CAPE garments and commercial aspects.

TLDR: Just click the link below and download CAPE Health from the App Store – all the fundamentals are in there to get you going!





INFORMATION PACK

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WELCOME!

Thank you for choosing CAPE!

We have worked on advanced compression technology within the aerospace, sports and medical industries for over 25 years. Highlights for me were developing new garments and therapies for Olympic athletes, and deploying our compression garments on the International Space Station in 2015 and 2017 to help protect astronaut health.

What did we learn? Compression works, but it must be accurate. Standard size garments are a lottery, but custom-fit garments provide genuine and consistent benefit. Unfortunately, the costly process of measuring and tailoring a bespoke product mean it is unavailable for most.

CAPE was founded with one mission: bring the proven benefits of custom-fit compression to everyone.

We can now achieve that through our revolutionary scanning and sizing technologies that make custom-fit fast, easy, affordable and accessible.

We are 100% Australian, and all our garments are hand made in Australia. We are proud to be your local compression supplier.

DR JAMES WALDIE
CEO AND FOUNDER





INTRODUCTION

There is growing consensus among clinicians and the literature that custom-fit compression garments represent a significant advancement in compression therapy. While they may involve higher upfront costs, the long-term benefits—reduced complications, fewer replacements, better clinical outcomes—support their broader adoption in managing venous insufficiency, oedema, arthritis, post-operative support, travel, activity, injury prevention and MSK injury recovery. While standard-sized compression garments are widely used, patients frequently encounter challenges such as discomfort, slippage, poor adherence, and inconsistent pressure application. Custom-fit compression garments offer superior clinical outcomes, greater comfort, and improved long-term adherence compared to standard-size garments. Moreover, with the advent of CAPE 3D body scanning technologies, these garments can now be prescribed by practitioners rapidly and cost-effectively, reducing fabrication errors and time. As compression therapy continues to evolve, precision fit is emerging as a critical factor in achieving optimal patient outcomes.

CAPE Bionics exists so Allied Health practitioners can easily and quickly prescribe professional custom-fit compression at any location without any special hardware or complex procedure. The CAPE Health app is the centrepiece of this capability, providing a unified platform of information and instructions for scanning and prescribing custom-fit garments. As the correct graduated regime must be chosen for the application, the app guides the practitioner to select the appropriate compression class. Tighter compression is often perceived to be better, but that is not the case. The scan and prescription are encrypted and submitted securely via CAPE’s dedicated portal. No paper forms are necessary. Custom garments are then designed using ‘AutoTailor’, which automatically produces the garment patterns for each limb to industry leading accuracy. The garments are designed for each millimetre of limb length, while traditional custom-fit is measured every 1.5 inches (or every 38mm). This system is patented by CAPE and was created initially to design garments for astronauts. Our garments are medical grade, made in Australia, and are TGA listed as Class 1 medical devices.



ONBOARDING

We are keen to ensure that onboarding is easy, comprehensive and suited to your needs:

1. This Information Pack is designed to be a comprehensive document to make you feel completely at ease with prescribing CAPE garments. The pack will cover some of the key issues of compression, such as the physiological benefits, why custom-fit is better, what the latest research is saying, and why CAPE is a preferred partner for clinics. The **technical aspects** you need to know are also covered, such as the CAPE Health app, 3D scanning, AutoTailor etc as well as **commercial aspects** such as a typical clinical workflow, ordering, invoicing, pricing, reimbursement pathways and patient privacy. 3D scanning instructions are also presented. **Product information** is also included, such as garment types, therapies, wearing protocols and contraindications.
2. You will also be provided with our **White Paper: ADVANCING ALLIED HEALTH OUTCOMES THROUGH CUSTOM-FIT COMPRESSION**, which is written as an academic adjunct to this document for practitioners interested in the literature and further validation of CAPE.
3. Point of Sale CAPE flyers are provided to aid practitioner and client discussions.
4. An on site visitation or video conference with CAPE, ideally with as many practitioners as possible (for instance team lunch'n'learn), designed to introduce CAPE and run through an example scan and prescription.
5. (Optional) A vinyl front window sign showing your clinic as an Official CAPE Agent.

The CAPE team are available and pleased to aid onboarding new clinics. Let us know what works best for you!



SUPPORT

As your local Australian provider, we are committed to supporting your practice.

The CAPE Health app is your first and best source of support. It details the available therapies, physiological benefits of compression, pricing, reimbursement pathways, wearing protocols and advice, contraindications and patient privacy. It also has instructions on scanning, including client preparation.

Information is also provided in this document and on our website, www.capebionics.com. Detailed information (especially from the literature) is presented in our White Paper: ADVANCING ALLIED HEALTH OUTCOMES THROUGH CUSTOM-FIT COMPRESSION, which is provided as part of onboarding, and also available on our website.

Please contact your assigned local CAPE customer support agent at any time, or if the resources above do not help.

For other real-time assistance, please contact support@capebionics.com for any production, technical or product enquiries.

For other general enquiries or feedback, please contact info@capebionics.com.

Please don't hesitate to contact us – we're here to help, and your feedback is always appreciated.



PHYSIOLOGICAL BENEFITS

One of the most established benefits of compression therapy is its ability to improve venous return. By applying a graduated pressure profile—tightest at the extremities and gradually decreasing proximally—compression garments support the upward movement of blood toward the heart. This not only alleviates symptoms associated with venous pooling, such as heaviness and swelling, but also helps prevent complications like deep vein thrombosis (DVT), particularly in patients with prolonged immobility or circulatory insufficiency.

Compression is equally critical in the management of oedema and lymphoedema. These garments reduce capillary filtration and facilitate lymphatic drainage, leading to a measurable reduction in limb volume. In rehabilitation and musculoskeletal recovery, compression garments are widely used to accelerate muscle repair and reduce delayed onset muscle soreness (DOMS). By improving blood flow and oxygen delivery to fatigued tissue, compression promotes the efficient clearance of metabolic waste products such as lactic acid.

Beyond vascular and muscular support, compression garments also enhance joint stability and proprioception. Light, consistent pressure can improve neuromuscular control by increasing afferent feedback from joint and muscle receptors. This property is especially valuable in return-to-sport protocols and for patients undergoing rehabilitation from soft-tissue injuries, where proprioceptive deficits may delay functional recovery.

Inflammatory regulation is another key advantage. Compression therapy can help suppress excessive inflammation after surgery, trauma, or intense physical exertion. This is reflected in decreased circulating biomarkers such as creatine kinase (CK), which is commonly associated with muscle damage. The consistent mechanical support provided by compression garments reduces interstitial space available for fluid accumulation and inflammatory mediator activity, thereby supporting faster tissue regeneration.

In summary, the physiological benefits of compression garments are multifaceted and well-supported by clinical literature. When delivered in a custom-fit format, these benefits are optimized, offering clinicians a powerful tool to improve circulatory health, musculoskeletal recovery, and long-term therapeutic engagement in allied health settings.



WHY CUSTOM-FIT

CUSTOM-FIT COMPRESSION

International research and clinical findings are recommending that the only way to ensure correct fit and maximise benefit is to create customised compression designed for the body shape (Brophy Williams et al 2020). Brown et al. (2022) showed that the pressure applied by custom fit compression garments demonstrate a smaller pressure variation between individuals compared to standard compression, especially at the thigh and the ankle.

Clinical studies and feedback from allied health practitioners support three core benefits:

- a. **Improved Clinical Efficacy** - Damstra & Partsch (2009) demonstrated that custom garments reduce limb volume more effectively than standard garments. Zhu et al. (2023) found custom compression improved blood flow and oedema control.
- b. **Superior Patient Comfort and Compliance** - Standard-sized garments are often uncomfortable, ill-fitting, or prone to slippage, leading to poor compliance. Johnson & Brown (2020) showed patients are significantly more likely to comply with compression therapy when garments are comfortable and personalized. Heinen et al. (2018) observed higher healing rates and lower skin irritation in patients using custom hosiery. The precise fit of custom garments reduces pressure hotspots, minimizes skin irritation, and ensures that therapeutic compression is maintained throughout wear, thus enhancing both effectiveness and satisfaction.
- c. **Tailored to Pathology and Treatment Plan** - Custom garments are available at specific and optimum compression levels for specific pathologies, treatment phases, or progressive needs.

Brophy-Williams, N., Fell, J.W., Halson, S.L., Kitic, C.M. and Driller, M.W. (2020). Pressure gradient differences between medical grade and sports compression socks, The Journal of The Textile Institute, DOI: 10.1080/00405000.2020.1730664
Brown, F., Hill, J.A., Pedler, C.R. (2022). Compression Garments for Recovery from Muscle Damage: Evidence and Implications of Dose Responses. Current Sports Medicine Reports 21 (2): 45-52.
Damstra, R. J., & Partsch, H. (2009). Compression therapy in breast cancer-related lymphoedema: a randomized, controlled comparative study. Journal of Vascular Surgery, 49(5), 1256-1263.
Zhu, Z., He, W., Zhang, S., et al. (2023). A randomized controlled trial comparing customized gradient compression stockings and standard graduated elastic compression stockings in chronic venous disease. Vascular Medicine.
Johnson, L., & Brown, K. (2020). Patient perspectives explaining low rates of compliance with compression therapy: A qualitative study. Wound Practice and Research, 27(4), 197-203.
Heinen, M., et al. (2018). Comparative study of compression therapy using standard versus customized hosiery in patients with venous leg ulcers. International Wound Journal, 15(4), 549-557.



WHY CAPE?

CUSTOM-FIT COMPRESSION

Seamless Workflow Integration

Using the CAPE Health app on your iPhone or iPad, you can scan your client in under 30 seconds and submit a digital prescription. You will receive the bespoke garment within days. It's fast, secure and simple. No complex forms, referrals or external fittings.

Outstanding Value Proposition

We believe in shared success, so we offer a generous commission. Instead of recommending an off-the-shelf garment, you can scan and prescribe a superior CAPE garment from your clinic in the same time and earn a generous commission. No upfront fees, no inventory overheads. Schedule a follow-up appointment for the fit check and wearing instructions if desired.

A Professional-Grade, TGA Medical Device

CAPE Bionics garments aren't retail and they aren't athleisurewear—they're medical devices listed with the Therapeutic Goods Administration (TGA), made from premium Italian and German materials in a medical facility.

Stunning Tech That Attracts New Clients

CAPE's cutting-edge technology impresses clients. Patients are fascinated by getting a scan and love the ability to receive an individualised garment. CAPE will also help to attract and retain your staff by offering the latest technology and treatments.

Better Patient Benefits and Outcomes

CAPE's garments are bespoke to each client ensuring anatomically correct compression. This means reduced garment migration and bunching, improved comfort and compliance, and more effective compression therapy.

Proudly Australian-Owned and Operated

CAPE Bionics is Australian-owned, manufactured and supported. You're working with a dedicated Australian team that understands your patients, your practice, and our health system.



CLINIC WORKFLOW

The typical clinic workflow is as follows. The total turnaround time from scan to delivery is <7 days.

CUSTOM-FIT COMPRESSION

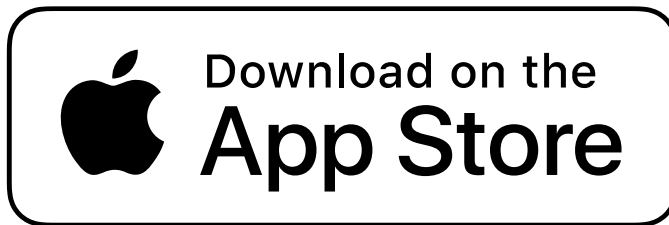




CAPE HEALTH APP

The CAPE Health app does everything you need, and it is completely FREE.

Please download from the app store by clicking the icons:



Alternatively, use this address, or search “CAPE Health” in the app store.

<https://apps.apple.com/au/app/cape-health/id6742231733>.

The app allows you to 3D scan your patient in your clinic and order a specific and optimum garment. It is easy, reliable, accurate and only takes 2 minutes (or less). The app also has more information on the physiological benefits of compression, pricing, reimbursement pathways, wearing protocols and advice, contraindications and patient privacy.

Real-time support is also available through the app.

The app is designed to be installed on a clinic iPhone or iPad. Multiple practitioners can also download the app within each clinic. In the event that no iOS assets are available, a device may be made available for purchase or loan. An Android version of the app is planned.

CAPE

SCANNING INSTRUCTIONS

The CAPE Health app takes a structured series of images for our 3D scan processing using specific timing and camera settings. Device tilt and bearing is monitored, and AI is incorporated to detect the subject, to ensure the images are suitable. The app duplicates these instructions on client preparation and scanning method.

Client Preparation

- Provide a clear area of >3m in diameter.
- Ensure relevant parts of the body are bare (as instructed by the app for the particular garment type).
- Position feet shoulder width apart, or slightly wider if possible.
- Place the CAPE flyer, brochure or an A4 piece of paper between the client's ankles as a reference object to ensure measurement validation and accuracy.

Scanning Method

- The app will guide you through 2 laps of the client via a progress circle to complete the 3D scan.
- Instruct client to "STAND STILL PLEASE".
- Keep the device pointed at the client.
- Keep the HIPS guideline on the screen aligned with the client HIPS.
- Keep the progress circle on the screen on the reference object (flyer, brochure or A4 paper).
- Hold the device at the hip height of the client for the first lap, taking about 20 secs.
- Hold the device lower for the second lap, again taking about 20 seconds. For leggings, lower the device to about client knee height at the end to look up at the abdomen.

TIP: Have the client stand on a box or platform to avoid having to bend or crouch when scanning.



COMPRESSION CLASSES

Several standards of clinical compression are utilised globally, including systems from Germany (RAL), France (ASQUAL), the UK (BS 6612), the broader European Union (CEN), and the USA (FDA/Industry). The standards classify the strength of medical compression garments based on the level of pressure applied, measured in mmHg. The RAL system is commonly used in Australia.

The compression values specify the acceptable range of the maximum pressure at the distal aspect of the garment, before it gradually reduces to the proximal aspect.

CAPE produces garments in Class 0 through 3, as described in the therapies section (next page).

Class	mmHg	Level	Typical Use Case
0	<18mm	Very mild	Domestic travel, or garments requiring maximum ease of donning/doffing.
1	18–21	Mild	Mild oedema, early varicose veins, venous problems for people who stand or sit for long periods, post-sclerotherapy or after vein surgery (for prophylaxis), initial/very mild venous insufficiency.
2	23–32	Moderate	Pronounced varicose veins, with or without mild edema, after treatment of venous ulcers, post-thrombotic syndrome (mild to moderate), during and after pregnancy if venous disease is more advanced, moderate venous insufficiency, initial stage of lymphoedema
3	34–46	Strong	Severe venous insufficiency, severe varicosis with pronounced oedema, post-thrombotic syndrome (moderate to severe), recurrent venous ulcers (treatment and prevention), moderate to severe lymphoedema, severe venous/lymphatic insufficiency.
4	≥49	Very strong	Elephantiasis, extreme venous insufficiency, chronic oedema, advanced post-thrombotic syndrome.



THERAPIES (1)

CAPE compression garments address a number of applications, as described below. Please see the app for further details and garment options.

1. Travel/DVT

- Practical, cool, comfortable, effective in the seated position
- The finest travel garment on the planet, endorsed by commercial pilots.

Standard – Compression Class: 0

Garments to reduce likelihood of DVT, address tired and heavy legs. The most comfortable light compression, with easy don/doff.

Strong – Compression Class: 1

Stronger compression for long-haul flights for high-risk individuals.

2. Activity support and injury prevention

Compression Class: 1

- Improves scope and provides support during exercise.
- Augments muscle pumps to serve aerobic demand and reduce fatigue.
- Reduces muscle oscillations, minimises DOMS and reduces the risk of injury.
- Improved biofeedback and support further reduces injury risks.

3. Venous insufficiency and Oedema management

Mild symptoms – Compression Class: 1

Mild graduated regime for mild varicose veins, mild oedema, prevention of deep vein thrombosis (DVT), tired and aching legs. Light compression is easiest for donning/doffing.

Moderate symptoms – Compression Class: 2

Recommended for moderate to severe varicose veins, moderate oedema, venous ulcers (including healed ulcers), DVT, superficial thrombophlebitis, and post-thrombotic syndrome.

Severe symptoms – Compression Class: 3

Recommended for severe venous ulcers, severe post-thrombotic syndrome.



THERAPIES (2)

3. Knee Osteoarthritis

Bracing to help manage osteoarthritis symptoms of the knee. Reduce swelling, improve circulation, support the joint, stimulate proprioception, and ease pain and stiffness in the knee.

Mild symptoms – Compression Class: 1

Mild and graduated compression sleeve for early or mild symptoms. Easiest donning/doffing.

Moderate symptoms – Compression Class: 2

Moderate and graduated compression profile for moderate symptoms.

Severe symptoms – Compression Class: 3

Prominent and severe symptoms, also post-surgical recovery.

4. MSK injury and post-surgery recovery

Bracing to help manage injury or post surgery symptoms. Reduce swelling, improve circulation, support the joint, stimulate proprioception, and ease pain and stiffness.

Mild symptoms – Compression Class: 1

Mild and graduated compression sleeve for early or mild symptoms. Grade 1 soft tissue injury. Easiest donning/doffing. Also used for activity support and injury prevention.

Moderate symptoms – Compression Class: 2

Stronger and graduated compression profile for moderate injuries, including Grade 2 soft tissue injuries.

Severe symptoms – Compression Class: 3

Severe injury, including Grade 3 soft tissue trauma, and post-surgical recovery



THERAPIES (3)

5. Knee rehab program

Compression Class: 3, transitioning to 2

A dedicated knee rehab program after severe Grade 3 injury or surgery.

Curated garments over time allow for optimised recovery as swelling reduces.

Scan and issue at 2 weeks

- Early stage rehab for ACL, PCL, MCL, LCL injuries
- Meniscus tears, osteoarthritis
- Acute patella dislocation
- Maximum compression therapy

Scan and Reissue at 8 weeks

- Continued rehab as swelling reduces
- Support for knee recovery post surgery
- Moderate compression therapy

Scan and Reissue at 16 weeks

- Transition garment with reduced compression (Class 2)
- Ongoing support for knee recovery

6. Sports/exercise recovery

Compression Class: 2

- Specific graduated pressure profile improves circulation to reduce blood pooling and encourage venous return.
- Augmented blood flow delivers more nutrients for repair, and improves drainage of waste byproducts.
- Enhances management of swelling.
- Reduces muscle soreness. Testimonials show 20% better recovery after 12 hours.
- Study shows body strength recovers to baseline after 24hrs with custom fit, but other compression struggles (10% less strength than baseline after 48 hours).



CONTRAINDICATIONS

Clients suffering from the following conditions are not advised to use compression:

Severe congestive heart failure

Peripheral neuropathy or other sensory impairment

Conditions with fragile tissue-paper skin over bony prominences

Dermatitis

Allergies to polyamide, elastane, polyester, polyurethane, silicone

Clients should cease to use compression garments and seek medical attention if the following occurs:

Fingers/toes start to turn white, blue, mottled or purple.

Numbness, tingling (pins and needles) or loss of sensation in a limb.

Shortness of breath.

The garment becomes too tight.

Pain/discomfort or irritation/trauma to the skin.

Unusual redness, swelling, pain/discomfort, warmth and/or a rash of the skin which indicates an infection.



GARMENT TYPES AND PRICING

Our garments are durable, comfortable and breathable TGA listed medical devices. The main fabric is a premium Italian 65% Polyamide/35% Elastane mix. The cuffs are German elastic and are designed to ease the compression profile at either end of the garment. The top cuffs have silicone dots to hold position – these can be non-silicone if requested due to allergenic reasons. Garments covering the knee incorporate a specific convolute design for improved comfort and effectiveness.



Calf, knee and leg sleeves are currently available, as are tights. Shorts, calf/knee sleeves and arm sleeves are coming soon.



CUSTOM-FIT COMPRESSION

Pricing (AUD)	Single	Pair
Calf Sleeves	160	290
Knee Sleeves	190	350
Leg Sleeves	230	430
Tights		490

CAPE

GARMENT DELIVERY AND CARE

Delivery

The garments are shipped via Startrack overnight courier in a CAPE satchel. They are packaged inside a CAPE washing bag, with a Quality Assurance card and a Medical Device card explaining material content, garment care instructions and medical advice on symptoms to cease treatment.

The garment(s) and the washing bag have a personalised label attached, noting the client name, compression class and application.



Garment Care

- Wash weekly to reset the elastane and garment dimensions.
- Cold wash only (<math><40^{\circ}\text{C}</math>).
- Air dry or cold tumble dry.
- DO NOT hot wash, hot tumble dry or iron – heat destroys the elastane.

Donning and Doffing

A pair of household rubber gloves can provide additional grip to put garments on and to spread the fabric evenly, for even pressure.



GUARANTEE

Your satisfaction – and that of the client – is vital, and our Guarantee reflects this commitment. We use 3D scanning, expert compression regimes, premium materials and medical-grade production facilities to produce the highest accuracy and quality compression garments available. If any issues do arise, please contact your local Customer Support Manager, or support@capebionics.com, in the first instance.

All garments are guaranteed to be free of faults in fit and workmanship for 60 days (Warranty Period) after shipping. In the event a garment is believed to be faulty, we will replace any faulty compression garment, free of charge, within the Warranty Period. The warranty does not cover normal wear and tear, abuse, incorrect handling, or intentional damage.

All garments are also offered with a Satisfaction Guarantee for 60 days (Satisfaction Period) after shipping. In the event a client is dissatisfied with the compression or performance of a garment, we will assist with expert advice, the production of a new (different) garment or a refund to resolve the issue. As all the garments we manufacture are specifically and uniquely produced for each client, the product cannot be refunded or restocked for future sale in the event of a change-of-mind or incorrect order. For incorrect shipments at our fault, all expenses will be covered by us.

When contacting us, please provide as much information as possible so that we can conduct a full investigation and assist you as quickly and accurately as possible. We may request the return of the garment, as it can be difficult to determine the exact nature of a problem and find a remedy without the garment in hand. All returned garments must be clean/launched to minimise any potential risk of infection. We are unable to accept any garment that is not clean when returned and such garments may be destroyed immediately.

The products we sell come with consumer guarantees and warranties under the Australian Consumer Law as described in our Terms and Conditions (www.capebionics.com/terms-conditions/). Our Return, Credit and Exchange Policy does not exclude, limit, or replace your legal consumer rights given under the Australian Consumer Law. .



WEARING PROTOCOLS

These protocols are general in nature and should be varied in accordance with practitioner advice and client preference.

- Apply garments in the morning after washing or showering. Swelling will be at its minimum and garments will be easier to put on.
- The garment should be worn all day, or as close to this as possible. If removed the swelling will not be controlled.
- Remove garments (unless told otherwise) at night before bed and moisturise skin. Moisturising before applying garments will make it more difficult to apply and over time may affect the elastane in the garment, reducing its functionality.
- Travel garments should be worn door-to-door, especially during long sedentary periods.
- Exercise recovery garments should be worn immediately after washing or showering after athletic load. The garments should be worn for 8 hours, including sleep, with a repeat 8 hours the following day as necessary.
- A pair of household rubber gloves can provide additional grip for donning and doffing and to spread the fabric evenly.
- Never fold the top or bottom of the garment over. This increases the pressure at these points and can have a constricting or tourniquet effect, making the swelling worse.
- Ensure that the garment is free of wrinkles, creases and folds to aid comfort, prevent skin damage and constriction.
- Garments should be worn when exercising (but not when swimming).
- A new scan, review of prescription and garment replacement is necessary every 3 to 6 months to ensure the correct pressure regime is being imposed.



TECHNOLOGY

CAPE has developed three unique technologies to make prescribing custom-fit compression easy, fast and practical.

1. Revolutionary **3D Scanning** has been developed for the CAPE Health app. Utilising the latest Gaussian Splatting techniques, this allows for hyper-accurate, easy and fast dimension capturing of your clients with just a camera on a normal iOS device. The images below are processed scans, NOT photos.



CUSTOM-FIT COMPRESSION

2. **DOMS** is our Distributed Order Management System to ensure your prescription efficiently progresses through the ordering, processing, designing, manufacturing, shipping and invoicing stages.

3. **AutoTailor** is our patented system that designs the bespoke garment for each 1mm length of the client scan considering the optimum pressure regime at that point and the fabric stress/strain properties. It also designs the cuffs.



PATIENT PRIVACY/SECURITY

CAPE employs vigorous processes to prioritise privacy/security and to comply with relevant standards, such as:

- **End-to-End Protection:** Patient data is encrypted during upload and securely stored on restricted servers that meet international healthcare security standards such as HIPAA and ISO 27001.
- **Local Data Storage:** All patient data is securely stored within Australia to align with Australian privacy laws and client expectations.
- **Controlled Access:** Only authorized CAPE Bionics staff can access patient data. Access is managed using strict permissions to ensure confidentiality and traceability.
- **Activity Monitoring:** Access to patient information is tracked and logged to support accountability and security auditing.
- **Data Safety:** Cloud backups and failover protections are in place to safeguard patient data from loss or disruption.
- **Patient Control:** Patients retain control of their data. Scans are used only to create custom garments and are never shared for marketing or research. Deletion and access requests are always supported.
- **Secure App Design:** The app is built with privacy and security in mind. Sensitive data is stored securely on the device and scans are permanently deleted once uploaded



REIMBURSEMENT PATHWAYS

Reimbursement can be achieved through the following pathways.

NDIS

- Include garment in plan under “Core Consumables”.

DVA (Veterans Affairs)

- Complete DVA Compression Garment Request Form.
- Submit evidence why custom-fit is necessary, especially citing improved fit, compression selection/control, superior outcomes.

Aged Care or Assistive Technology (AT-HM)

- Compression garments can be organised through the assigned home aged care provider.

Private Health Insurance (Extras cover)

- Medibank/AHM - Lymphoedema and Cellulitis only.
- Bupa – Reimburses custom-fit with referral letter.
- HCF – Requires referral for custom-fit compression garment as prescribed aid, and invoice description of CAPE garment order.
- HBF – Invoice to list ‘CAPE Bionics custom-fit compression garment’ and compression class, TGA listing 318882.
- NIB – TBD.
- Teachers Health – TBD.
- Australian Unity – client needs invoice and CAPE letter.
- GMHBA/Frank – Letter of recommendation from Doctor required, only covers burns, lymphoedema or post-surgery.

State based Schemes

- For Lymphoedema only.

Personal Injury Claims

- Approval from TAC, Workcover etc required.

Note: Coverage and eligibility vary by program and individual circumstances. This information is for general guidance and does not guarantee approval



ORDERING

The last page of the app allows the practitioner to order the desired garment(s). When SUBMIT ORDER is pressed, the order is encrypted and sent to our server where it is managed by our Distributed Order Managements System (DOMS).

The Ordering page includes:

- Client Name (to be completed)
- Selected products & pricing (prefilled from the previous selection)
- Clinic Information (prefilled)
- Delivery options (clinic by default, or input the client or other address)
- Hold options (to wait for NDIS approval, for example)
- Additional information if desired



COMMERCIAL

Commission

CAPE offers 20% commission on all clinic sales. A Launch Program commission of 30% may be offered for up to 3 months as appreciation of being an early adopter of CAPE, and as the Launch Program includes additional and mandated monthly surveys. Ongoing incentives will also be offered – stand by!

Invoicing

Our DOMS records the sale and creates an invoice of full retail value to be sent to the clinic. This invoice aids in any available client reimbursement purposes. We are implementing a direct debit arrangement which will easily and conveniently debit that invoiced garment value, and to immediately deposit the commission. This also allows for further commissions to be deposited (perhaps time-based) under any current programs.

Invoices will be received from:

Cape Bionics Australia
80 Balmain St, Cremorne, VIC, 3121.
ABN: 66646740534

Therapeutic Goods Administration

CAPE garments are recognised as Class 1 Medical Devices by the Therapeutics Goods Administration (TGA) and are listed on the Australian Record of Therapeutic Goods (ARTG), ID #138882. (Note: In this instance, 'Class 1' is the type of device, not the grade of compression.)

Terms and Conditions

Commercial Terms and Conditions are available at <https://capebionics.com/terms-conditions/>